BACHELOR'S DEGREE: In general, completion of a four-year college program is necessary to qualify for these occupations.

	2010 Employment	Annual Average Job Openings**	2011 Average Hourly Wage
General and Operations Managers	902	32	$42.35
Elementary School Teachers, Except Special Education (Lic.)	626	21	$49,414*
Secondary School Teachers, Except Special and Vocational Education (Lic.)	494	19	$50,034*
Accountants and Auditors (Lic.)	408	19	$30.52
Middle School Teachers, Except Special and Vocational Education (Lic.)	360	12	$51,715*
Computer Software Engineers, Applications	161	10	$42.61 †
Computer Systems Analysts	116	7	$38.86 †
Securities, Commodities, and Financial Services Sales Agents (Lic.)	179	7	$39.90 †
Financial Managers	129	7	$50.73
Loan Officers (Lic.)	171	7	$32.35
Medical and Health Services Managers (Lic.)	138	7	$37.89
Sales Managers	117	7	$51.11 †
Child, Family, and School Social Workers (Lic.)	156	6	$21.81
Computer Programmers	94	5	$17.74
Social and Community Service Managers	101	5	$26.91
Purchasing Agents, Except Wholesale, Retail, and Farm Products	97	5	$25.57

ADVANCED DEGREES: In general, extensive skills, knowledge, and experiences are needed for these occupations, including at least one year of college coursework beyond the completion of a bachelor's degree.

	2010 Employment	Annual Average Job Openings**	2011 Average Hourly Wage
Physicians and Surgeons (Lic.)	272	14	NA
Postsecondary Teachers, Except Graduate Teaching Assistants (Lic.)	301	8	$77,289*
Physical Therapists (Lic.)	187	6	$34.51
Mental Health and Substance Abuse Social Workers (Lic.)	110	6	$18.31
Pharmacists (Lic.)	103	5	$54.86
Lawyers (Lic.)	127	4	$49.32
Dentists, General (Lic.)	51	3	NA
Occupational Therapists (Lic.)	66	3	$32.10
Educational, Vocational, and School Counselors (Lic.)	79	3	$24.26
Clinical, Counseling, and School Psychologists (Lic.)	44	3	$26.25
Mental Health Counselors (Lic.)	25	2	$22.77
Veterinarians (Lic.)	59	2	$33.35
Librarians	45	2	$24.90
Speech and Language Pathologists (Lic.)	49	2	$32.32
Chiropractors (Lic.)	28	1	$31.56

Lic. – Some positions may require a State of Oregon issued license.

** Annual Wages*

*** Includes job openings due to growth and replacement needs. NA – not available*

† Regional wage data not available. Oregon wage data presented.

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OCCUPATIONS IN DEMAND 2012

REGION 10

How much education do you need for the job you want?

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WORKSOURCE OREGON

How much education do you need to prepare for these careers?

All of these occupations are expected to have job opportunities in coming years.

ON-THE-JOB TRAINING: In general, no previous work-related skills, knowledge, or experiences are needed for these occupations. Usually, an experienced worker would show a new employee how to do these jobs.

	2010 Employment	Annual Average Job Openings**	2011 Average Hourly Wage
Retail Salespersons	3,078	138	$12.89
Waiters and Waitresses (Lic.)	1,552	113	$12.10
Cashiers	1,655	106	$11.46
Combined Food Preparation and Serving Workers, Including Fast Food (Lic.)	2,000	97	$9.55
Customer Service Representatives	1,662	73	$13.63
Office Clerks, General	1,279	47	$14.65
Counter Attendants in Cafeterias, Food Concessions, and Coffee Shops (Lic.)	374	36	$10.83
Laborers and Freight, Stock, and Material Movers, Hand	669	35	$11.98
Janitors and Cleaners	880	33	$13.18
Receptionists and Information Clerks	579	32	$12.78
Cooks, Restaurant (Lic.)	742	31	$12.17
Food Preparation Workers (Lic.)	515	31	$10.56
Secretaries, Except Legal, Medical, and Executive	984	30	$14.48
Dishwashers	411	29	$9.69
Medical Secretaries	598	27	$15.66
Maids and Housekeeping Cleaners	752	27	$10.46

RELATED WORK EXPERIENCE: Some previous work-related skills, knowledge, or experiences are helpful in these occupations. You can gain these requirements through volunteer work, hobbies, or a related job.

	2010 Employment	Annual Average Job Openings**	2011 Average Hourly Wage
Supervisors and Managers of Office and Administrative Support Workers	783	39	$21.46
Supervisors and Managers of Retail Sales Workers	819	33	$19.44
Wholesale and Manufacturing Sales Representatives, except Technical and Scientific	521	25	$22.86
Teacher Assistants	705	23	$28,678*
Supervisors and Managers of Food Preparation and Serving Workers	502	21	$15.21
Supervisors and Managers of Construction Trades and Extraction Workers (Lic.)	243	11	$28.56
Supervisors and Managers of Production and Operating Workers	296	9	$25.67
Fitness Trainers and Aerobics Instructors	216	9	$18.50
Wholesale and Manufacturing Sales Representatives, Technical and Scientific (Lic.)	112	7	$46.91 †
Supervisors and Managers of Mechanics, Installers, and Repairers	162	7	$28.56
Supervisors and Managers of Non-Retail Sales Workers	178	7	$29.28
Food Service Managers	135	5	$22.68
Supervisors and Managers of Personal Service Workers	98	5	$15.71
Supervisors and Mgrs of Transportation/Material-Moving Machine and Vehicle Operators	112	5	$22.31
Production, Planning, and Expediting Clerks	102	5	$18.36
New Accounts Clerks	103	5	$16.88

POSTSECONDARY TRAINING: In general, some education beyond high school is required. These occupations require training from career schools or community colleges that usually lasts one or two years.

	2010 Employment	Annual Average Job Openings**	2011 Average Hourly Wage
Truck Drivers, Heavy and Tractor-Trailer (Lic.)	825	39	$17.75
Bookkeeping, Accounting, and Auditing Clerks	1,161	36	$16.55
Real Estate Sales Agents (Lic.)	680	24	NA
Real Estate Brokers (Lic.)	530	18	NA
Computer Support Specialists	253	13	$22.43
Fire Fighters (Lic.)	301	13	$20.95
Automotive Service Technicians and Mechanics	269	12	$20.99
Electricians (Lic.)	260	12	$27.50
Plumbers, Pipefitters, and Steamfitter (Lic.)	199	9	$25.30
Licensed Practical and Licensed Vocational Nurses (Lic.)	139	8	$20.78
Hairdressers, Hairstylists, and Cosmetologists (Lic.)	188	8	$13.89 †
Medical Records and Health Information Technicians	141	7	$16.88
Insurance Sales Agents (Lic.)	211	7	$28.74 †
Pharmacy Technicians (Lic.)	161	6	$15.85
Legal Secretaries	139	4	$18.83

ASSOCIATE DEGREE: In general, completion of a two-year college program will give you the education you need for these jobs.

	2010 Employment	Annual Average Job Openings**	2011 Average Hourly Wage
Registered Nurses (Lic.)	1,561	73	$36.40
Preschool Teachers, Except Special Education (Lic.)	371	18	$11.82
Dental Hygienists (Lic.)	157	9	$36.11
Commercial Pilots, Exclude Airline Pilots	112	8	$44,719*
Radiologic, CAT, and MRI Technologists and Technicians (Lic.)	132	6	$35.74 †
Graphic Designers	112	4	$18.81
Biological Technicians	75	3	$18.17 †
Respiratory Therapists (Lic.)	65	3	$28.10 †
Veterinary Technologists and Technicians (Lic.)	90	2	$14.48
Cardiovascular Technologists and Technicians	40	2	$30.43 †
Preschool and Child Care Administrators	29	2	$19.59 †
Electrical and Electronic Engineering Technicians	45	2	$27.01
Diagnostic Medical Sonographers and Ultrasound Technologists	32	2	$37.70
Paralegals and Legal Assistants	55	1	$21.67
Physical Therapist Assistants (Lic.)	34	1	$25.23